



DANIEL B. PERLIN

Of Counsel

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SCHAUMBURG

1450 American Lane, Suite 1900
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Dan has more than 30 years of diverse commercial transactions experience, with a focus on real estate transactions, both in-house (including more than 17 years as senior counsel for Walgreen Co.) and with law firms. Dan combines both big-firm credibility with in-house sensibilities. His specialty is complex leasing and development matters, representing both office and industrial landlords and a wide variety of tenants (with expertise representing medical, retail, and entertainment/restaurant tenants).

Throughout his career, Dan has been involved with every class of property, including office, industrial, multi-family, medical/hospital/veterinary, entertainment, senior housing, retail, condominiums, hospitality, and vacant land. Dan is also well-versed in aspects of law and the handling of matters related to the real estate industry, including land use/zoning, construction and condemnation, and cannabis law/transactions.

Dan's focus is making deals come together to be part of the solution. An accomplished negotiator, communicator, problem solver, and out-of-the-box thinker, Dan is adept at dispute resolution and risk identification. With a knack for detail, but deference for pragmatism, Dan prides himself in providing excellent customer and client service, and exceeding benchmarks with quality results. He strives to meet the highest levels of professional integrity and ethics, and best practices.

PRACTICE AREAS

Commercial Real Estate
Commercial Leasing
Land Use, Zoning and Entitlement
Real Estate Construction and Financet

EDUCATION

J.D., DePaul University College of Law
B.A., University of Illinois
Urbana-Champaign

ADMISSIONS

Illinois

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EXPERIENCE

Directly responsible for a wide variety of complex commercial real estate transactions, involving the acquisition, construction, development, sale, leasing and/or ongoing management of shopping centers, high-rises, industrial/warehouses, and office buildings throughout the U.S.

Negotiated and managed commercial real estate transactions for a global pharmacy retail chain (involving free-standing and in-line stores, warehouses, distribution centers, offices, and on-site/specialty pharmacies throughout the U.S.), for a nationwide cannabis retailer and cultivator, and for an international baby clothes/accessory retailer.

Involved in negotiating the single largest (in value and size) private dormitory acquisition in U.S. history.

Overhauled, implemented, supervised, and managed the corporate condemnations function and the corporate processes for zoning/entitlements and land use for a pharmacy retail chain (including the procurement of zoning and licensing for the sale of alcoholic beverages and for the operation of health clinics).

Directed the disposition of corporate real estate assets (closed stores, undeveloped land, offices, warehouses) and coordinated and supervised multiple sale/leaseback transactions, saving hundreds of millions of dollars.

MEMBERSHIPS

American Bar Association

Illinois Bar Association

International Council of Shopping Centers

Schaumburg

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Chicago

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